

DIBCON 24

MAY 7-9, 2024 OKLAHOMA CONVENTION CENTER, OKLAHOMA CITY, OK

FOR SMALL MANUFACTURERS

WHY ATTEND DIBCON 24?

Manufacturers know there is great potential in U.S. Defense work. Securing contracts from DOD or as part of the supply chain has good margins and can provide consistency through market downturns. Unfortunately, the barriers to entry often feel too onerous to bother with. That's bad for national defense and for our collective ability to surge the U.S. industrial capacity. DIBCON seeks to change this.

DIBCON is the only conference designed to bring together all key stakeholders involved in the Defense Industrial Base (DIB) in a truly collaborative environment with a singular goal: To get more small manufacturers directly engaged in the U.S. defense industry.

THE SMALL MANUFACTURER FOCUS

Regardless of whether or not you are currently doing DOD work, we created DIBCON with you in mind. We want DIBCON to become the largest annual event for the DOD manufacturing ecosystem.

DIBCON will bring together contacts across the defense industrial base spectrum. **This includes small business offices at DOD repair facilities; large contractors; research institutions; federal support organizations; OEM sourcing teams, and more.** Our goal is for manufacturers to walk away with (1) a greater understanding of how to navigate the defense contracting process, (2) a slew of new contacts, and - most importantly - (3) to be positioned to acquire Defense business.

DEMYSTIFYING DOD CONTRACTING

The DOD contracting process can be overwhelming. DIBCON will demystify this process with education tracks about how to win and execute contracts. Even for those with experience, there is always more to learn. **Leading up to DIBCON, we will also have "DIB 101" courses from SMEs on small business contracting; cybersecurity/CMMC; and support resources (DCMA, DCAA, APEX, etc.).**

Attending DIBCON doesn't guarantee a contract, but you will leave fully equipped to succeed.

REPRESENTATIVES FROM DOD AT DIBCON 24

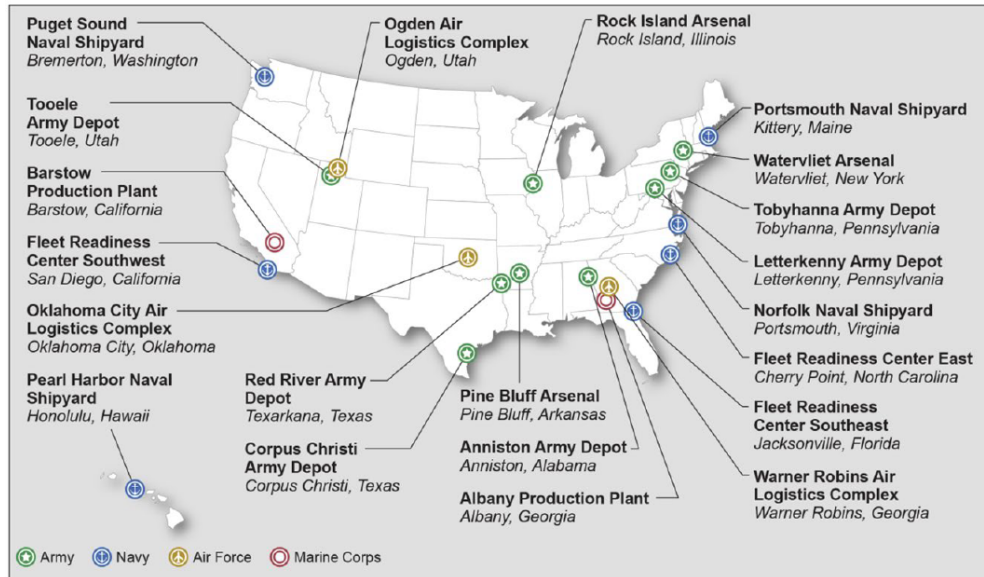
Confirmed speakers include:

- Leaders from the Defense Logistics Agency
- Leaders from Air Force Research Labs

WE HAVE ALSO INVITED:

- All 20 CONUS DOD sustainment depots (Fig. 1), where manufactured replacement parts are needed
- Key contacts from small business office programs from the Air Force, the Navy, and the Army
- Leaders from the Office of the Secretary of Defense where the Office of Industrial Base Policy sits

Figure 1: Military Service Covered Depots, as Identified in 10 U.S.C. §2476



Source: GAO analysis of Department of Defense documents. | GAO-22-105009

ENGAGEMENT WITH PRIMES

- Tier 1 and Tier 2 OEMs are always looking for new suppliers. Registering on a contractor's supplier portal is Step 1; we will help you with Step 2: Direct interaction with contractor sourcing teams.
- For DIBCON24, we are inviting Tier 1 and Tier 2 sourcing teams, and expect many to attend.
- These players will share their stories and how you can join that journey.
- **There will also be opportunities for 1-1 meetings throughout the conference.**

PLUGGING YOU IN

We want small manufacturers to walk away from DIBCON fully armed with knowledge and connections. We want every attendee to learn about the resources available to join the Defense Industrial Base. This includes representatives from the following:

- APEX Accelerator coordinators from around the country
- Manufacturing Extension Partnership (MEP) offices
- State Small Business Development Centers (SBDC)



We are also inviting manufacturing distributors such as MSC direct and OEM equipment manufacturers such as DMG MORI and MultiCam to attend. DIBCON will be the most valuable annual event to attend and engage for small manufacturers.

Join us for this inaugural event and be one of the first to benefit!